

Services Offered	Time taken to do a task (when not outsourcing to a service provider)	Cost insured for a dental office (When not outsourced)	Time taken by a service provider to do the same job.	The cost incurred to do the same (when outsourced to a service provider)	Per service savings
For EOB extraction Job	Total Time taken for EOB extraction = Time per EOB x Number of EOBs Total Time taken for EOB extraction = 60 minutes x 15 EOBs Total Time taken for EOB extraction = 900 minutes or 15 hours	Cost incurred for in-house EOB extraction = Total Time taken x Hourly Rate Cost incurred for in-house EOB extraction = 15 hours x \$25 Cost incurred for in-house EOB extraction = \$375	Total Time taken for EOB extraction by Today's Dental Partners = Time per EOB x Number of EOBs Total Time taken for EOB extraction by Today's Dental Partners = 20 minutes x 15 EOBs Total Time taken for EOB extraction by Today's Dental Partners = 300 minutes or 5 hours	Cost incurred for outsourced EOB extraction = Total Time taken x Hourly Rate Cost incurred for outsourced EOB extraction = 5 hours x \$25 Cost incurred for outsourced EOB extraction = \$125	\$250
For entering payment details to the claims and posting the same in the Practice Management system (PMS).	Cost incurred for in-house payment posting = Time taken for payment posting x Hourly Rate Cost incurred for in-house payment posting = 5.5 hours x \$30 Cost incurred for in-house payment posting = \$165	Cost incurred for in-house payment posting = Time taken for payment posting x Hourly Rate Cost incurred for in-house payment posting = 5.5 hours x \$30 Cost incurred for in-house payment posting = \$165	The cost incurred for outsourced payment posting = Time taken for payment posting by Today's Dental Partners x Hourly Rate Cost incurred for outsourced payment posting = 4 hours x \$30 Cost incurred for outsourced payment posting = \$120	Potential Savings = Cost incurred for in-house payment posting - Cost incurred for outsourced payment posting Potential Savings = \$165 - \$120 Potential Savings = \$45	\$45
For payment verification task	8 hours	\$160 per day	2 hours	\$40	\$120
For Broken appointment task	Revenue Loss = Average Revenue per Appointment x Number of Broken Appointments Revenue Loss = \$100 x 50 Revenue Loss = \$5,000	\$5000 dollars a month	Our aim is to reduce as many broken appointments as possible. We ensure your practice doesn't exceed more than 10 broken appointments in a month.	\$1000	\$4000
<b>Savings when outsourced all services</b>					
Savings in a day	\$4,415				
Savings in a month	\$1,32,450				
Savings in a year.	\$16,11,475				